SDBII Specialty Processing Equipment Grant Rubric

| SDDII Specially i rocessing Equipment Grant Rubile | | | | | | | | | | | | |
|--|---|---|---|---|--|---|---|--|--|--|--|--|
| Grant Application (5 Possible Points) | No information is provided. | Limited project description. Organization could be impro | ved. | Project is well-description organization is easy | to follow. | flow that | expertly described with a is easy to follow and enhances if the proposal. | | | | | |
| Section Score: | 0 | 1 to 2 | | 3 tu | 3 to 4 | | 5 | | | | | |
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| Goals Alignment (10 Possible Points) | None of the project areas are explicitly addressed. No participation in SDBII programs. | Outcomes are related to one or more goals, but goal outcomes are not explicitly stated. Limited to no involvement in SDBII program (previous grant attempts, educational events, working with the evaluation team, etc.). | | Outcomes are explicitly related to one or more goal areas with limited to moderate involvement in SDBII program (previous grant attempts, educational events, working with the evaluation team, etc.). | | Multiple goal areas are directly addressed in the application. Descriptions are detailed yet concise. Applicant has a consistent history of engaging with the SDBII program (previous grant attempts, educational events, working with the evaluation team, etc.). | | | | | | |
| Section Score: | 0 to 1 | 2 to 4 | | 5 to 8 | | 9 to 10 | | | | | | |
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| Summary (20 Possible Points) | Summary does not address (or briefly addresses) any of the following areas as a result of the project: improved profitability, improved efficiency or capacity, new processes or products, retention or addition of jobs, and/or growth of the dairy supply chain. Limited to no background on proposed or existing business is provided. | Summary addresses in some detail one or more of the following areas as a result of the project: improved profitability, improved efficiency or capacity, new processes or products, retention or addition of jobs, and/or growth of the dairy supply chain. Limited to some background on proposed or existing business is provided. | | Summary addresses in detail one or more of the following areas as a result of the project: improved profitability, improved efficiency or capacity, new processes or products, retention or addition of jobs, and/or growth of the dairy supply chain. Background provided is thorough on proposed or existing business. Some thought is given toward future projects and business goals. | | Summary addresses in great detail one or more of the following areas as a result of the project: improved profitability, improved efficiency or capacity, new processes or products, retention or addition of jobs, and/or growth of the dairy supply chain. Extensive background on existing or proposed business, pre-emptive planning steps, and integration and impact of proposal impacts is provided. Considerations for future projects and business goals are provided. | | | | | | |
| Section Score: | 0 to 4 | 5 to 9 | | 10 to | 10 to 14 | | 15 to 20 | | | | | |
| Work Plan (20 Possible Points) | (or briefly addresses) the following information: critical issues for their dairy business and timelines for proposal completion. | Work plan does not address (or briefly addresses) the following information: critical issues for their dairy business and timelines for proposal completion. Limited to no description on steps required to complete overall project is provided; dates of completion are not reasonable; or listed items do | followin limited of for their permittin timeline complet needed of complet dates of items do | an addresses the g information in letail: critical issues dairy business, ng status and s for proposal ion. More detail is on steps required to e overall project; completion; or listed o not contribute to the l's stated goals. | Work plan addresse following information good amount of det critical issues for the business and timelin proposal completion Enough detail is pro- steps required to con- overall project; date completion; and all items contribute to to proposal's stated go | on in a ail: eir dairy nes for n. ovided on mplete s of listed he | Work plan addresses the following information in a great detail: critical issues for their dairy business and timelines for proposal completion. Detailed explanation and flow is provided on steps required to complete overall project; dates of completion; and all listed items contribute to the proposal's stated goals. | | | | | |

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| | | not contribute to the proposal's stated goals. | | | | | | | | |
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| Section Score: | 0 to 1 | 2 to 4 | 5 to 9 | | 10 to 14 | | 15 to 20 | | | |
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| Business Fundamentals (20 Possible Points) | Proposal does not provide projections on how the process investments included in the project will pay off over time. I back opportunities such as increased processing capacity, to produce higher value produce decreased labor costs, eliminating waste, (etc.) are no addressed (or are briefly address The applicant does not explain logic behind making these improvements given their exist business infrastructure. No bus plan is included (applications of \$150,000 must include a busin plan). | included in the project will pay off or back opportunities su ability increased processing of to produce higher value decreased labor costs, eliminating waste, (et addressed in limited of applicant gives some the logic behind making iness business infrastructure business plan is include (applications over \$12) include a business plan | g investments ver time. Pay- ch as capacity, ability ue products, c.) are etail. The description of ng these heir existing e. A basic led 50,000 must n). | on how the pro- included in the project will pa back opportun- increased pro- to produce hig decreased labo- eliminating wa addressed in d provides a clear logic behind n improvements business infras researched bus (applications of include a busin | ccessing investmentsprojecty off over time. Pay- ities such asprojectinvestprojectities such asback ofessing capacity, abilityincreather value products, r costs,to pror costs,decreateste, (etc.) areeliminetail. The applicant r description of the aking theseaddreatgiven their existing tructure. A well- iness plan is included wer \$150,000 must updateA wellupdate (applic included(applic | | osal provides excellent ections on how the processing stments included in the ect will pay off over time. Pay- a opportunities such as eased processing capacity, ability oduce higher value products, eased labor costs, inating waste, (etc.) are essed in meticulous detail. The icant provides a compelling ription of the logic behind ing these improvements given existing business infrastructure. ell-researched and newly ted business plan is included lications over \$150,000 must ide a business plan) | | | |
| Section Score: | 0 to 4 | 5 to 9 | 5 to 9 | | 10 to 14 | | 15 to 20 | | | |
| Budget (20 Possible Points) | ossible Points)clearly. Budget includes exorbitant or insufficient funding amounts to achieve outcomes. Unnecessary items are included. Costs are unreasonable for equipment and other costs listed. Unallowable costs are included within the budget. Quotes are not included. | | Budget line items are described. Budget funding amounts may be too much or too little to achieve activities and outcomes. Unnecessary items are included. Costs could be better justified for equipment and other costs listed. Unallowable costs are included within the budget. Limited quotes are included. | | Budget line items are descriptive and understandable. Budget funding amounts are adequate to achieve activities and outcomes. Costs are justified for equipment and other costs listed. No unnecessary or unallowable items/costs are included. Some quotes are included. | | Budget line items are descriptive and understandable. Budget funding amounts are adequate to achieve activities and outcomes. Costs are justified for equipment and other costs listed. No unnecessary or unallowable items/costs are included. Quotes are included for all project costs. | | | |
| Section Score: | 0 to 4 | 5 to 9 | | | 10 to 14 | | 15 to 20 | | | |
| Other Considerations (5 Possible Points) | No additional considerations ar provided. | re Some additional cons listed but are not thou to the proposal. | | Descriptions of partnerships, investments, industry impacts, etc. are provided and linked to the proposal. | | Detailed and clear impact of the proposal with partnerships, investments, industry impacts, etc. are provided. | | | | |
| Section Score: | 0 | 1 to 2 | | 3 to 4 | | 5 | | | | |
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